



Dear Customer,

Scott Laboratories, Inc. thanks you for your interest and looks forward to being of service to you.

Enclosed is our credit application. Please be sure to include ALL mailing addresses and account numbers (especially for bank accounts).

Banks will NOT release information without an account number and a signature from the authorized signer on your bank account.

This will help expedite matters so we can establish an open account for you and a credit limit. All orders will be shipped COD until an open account has been established.

Thank You,

Credit Department

Continuing Personal Guarantee

Date: _____

In consideration for the extension of credit to _____
(company name)

I (we) personally guarantee full and prompt payment of any indebtedness
owed to Scott Laboratories, Inc. by said _____
(owners name)

Up to a maximum of \$_____ plus a service charge of 1 ½% per
month from date due to date of payment. I (we) also guarantee prompt
repayment to Scott Laboratories, Inc. of any attorney fees, court, or other
costs expended by it to affect collection, provided that I (we) have been
advised by letter, mailed to the address below, of intention to make such
expenditures.

California courts would have jurisdiction over any other courts in any
matter relating to this continuing personal guarantee.

This agreement shall be governed and construed by, and in accordance
with, the laws of the state of California.

WITNESS:

(SIGNATURE REQUIRED)

SIGNATURE

*SIGNATURE

ADDRESS

CITY / STATE / ZIP CODE

* Where joint or community property is held, both signatures are necessary.